STATE OF HAWAIʻI
OFFICE OF HAWAIIAN AFFAIRS
560 NORTH NIMITZ HIGHWAY, SUITE 200
HONOLULU, HAWAIʻI 96817

October 9, 2026

TO: Interested Offerors

FROM: Geena Martin
Procurement Agent

SUBJECT: Request for Proposals ("RFP") No. SI 2027-006, Addendum No. 1
MONDAY.COM CONSULTING, IMPLEMENTATION, OPTIMIZATION & TRAINING

Questions and Answers

1. Section 2, IV.A.13 states that subcontracting is not permitted and that all services must be performed directly by employees or principals of the awarded Offeror. Would OHA consider amending this provision to permit a qualified Hawaiʻi-based prime contractor to subcontract the specialized Monday.com technical services to a currently certified Monday.com Solution Partner?

   Response: **No.** OHA does not intend to amend the solicitation to permit subcontracting. As stated in Section 2, IV.A.13, subcontracting is not permitted, and all services must be performed directly by employees or principals of the awarded Offeror. The Offeror must also meet the minimum qualification requirements established in the RFP, including the requirement to be a currently certified Monday.com Partner.

2. Would OHA accept a proposal from a formally established joint venture composed of a Hawaiʻi-based company and a certified Monday.com Solution Partner?

   Response: The Offeror submitting the proposal must meet all minimum qualification requirements established in the RFP, including the requirement that the Offeror be a currently certified Monday.com Partner. OHA will not permit an Offeror to rely on the certification of a separate entity to satisfy this minimum qualification. In addition, subcontracting is not permitted, and all contract services must be performed directly by employees or principals of the awarded Offeror.

3. Would OHA permit a teaming arrangement in which a certified Monday.com Solution Partner serves as the Offeror and a Hawai‘i-based company provides project management, training, documentation, knowledge transfer, accessibility, or other supporting services?

   Response: **No.** All services required under the contract must be performed directly by employees or principals of the awarded Offeror. Accordingly, a teaming arrangement under which another entity performs contract services, including project management, training, documentation, knowledge transfer, or other services within the scope of the RFP, is not permitted.

4. If OHA will not allow subcontracting, teaming arrangements, or reliance on a joint-venture member’s certification, please confirm that the Offeror must be a single legal entity that is itself a currently certified Monday.com Solution Partner and that every individual performing contract services must be a direct employee or principal of that entity.

   Response: The Offeror submitting the proposal must itself be a currently certified Monday.com Partner and must satisfy the minimum qualification requirements established in the RFP. Subcontracting is not permitted, and all services under the contract must be performed directly by employees or principals of the awarded Offeror. The certification of a separate entity may not be used to satisfy the Certified Monday.com Partner requirement.